



GARDEN STATE CONSOLIDATING

# NEWSLETTER

H1 2025



## H1 2025 REPORT CARD



On-Time Delivery  
**99%**



Customer Satisfaction  
**92%**



Completed Deliveries  
**2,850**



Recovered Containers  
**310**



### A NOTE FROM EVAN (COO)

We're thrilled to share our very first customer newsletter with you! This is just one piece of a broader effort to engage more meaningfully with you—our valued partners—and to offer a glimpse behind the curtain of the operation we're so proud of. We'll be sending updates like this twice a year, so we'd love to hear your feedback on what you'd like to see included going forward!



### STATE OF THE BUSINESS, TONY (CEO)

2025 has already been a year of tremendous growth and progress for GSC. In a year marked by market uncertainty, we've never been prouder to offer the consistency and reliability that comes from being an asset-based carrier specializing in wines and spirits. We've had the opportunity to visit with several of you in person this year, and we're excited to welcome some new faces to the GSC family as well. Here's to a strong finish to the year!

### ★ TEAM MEMBER SPOTLIGHT ★

In June, our Senior Director of Operations, Phillip Osley, celebrated one year with GSC! With an established background in food, wine and spirits logistics, he immediately put his decades of leadership experience to work building out KPIs, enhancing operational efficiency, and leading our team with focus and drive. With Phillip's leadership and support from our stellar ops team, we're proud to report *99% On-Time Delivery*, and a significant improvement in driver safety. We're lucky to have him on board, and can't wait to see what the next year brings!

PHILLIP OSLEY



1-YEAR ANNIVERSARY

## LOOKING AHEAD – GROWING TO MEET YOUR NEEDS

As we look to the second half of 2025, our primary focus is expanding our capacity to keep pace with your growing needs. We're investing in new equipment and adding to our team to ensure we can continue delivering with the speed, precision, and reliability you've come to expect—especially as we head into the busy fall and holiday shipping season.